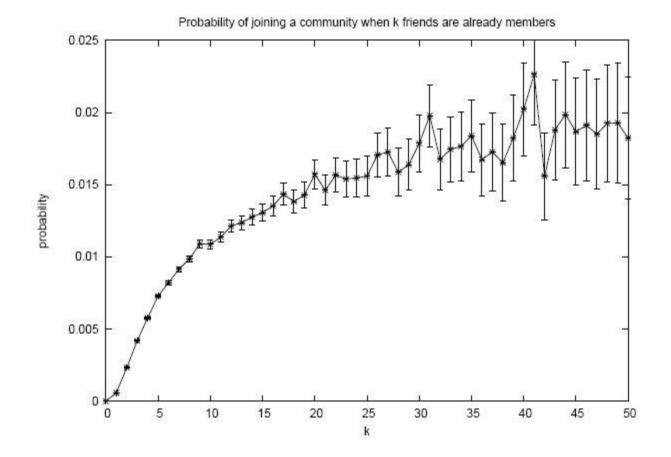
### Distinguishing Influence from Correlation in Social Networks

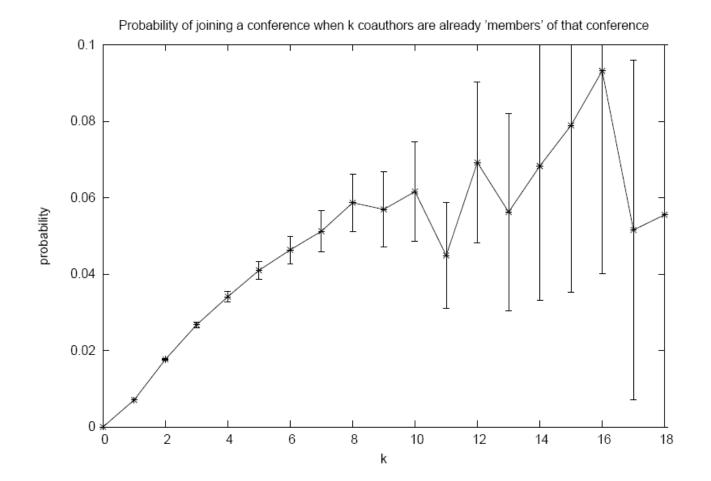
# Social correlation

- How similar is the behavior of connected users.
- Previous studies:
  - Joining LiveJournal communities [Backstrom et al.]
  - Publishing in conferences [Backstrom et al.]
  - Tagging vocabulary on flickr [Marlow et al.]
  - Adoption of paid VoIP service in IM
  - Offline: Smoking habits of teenagers

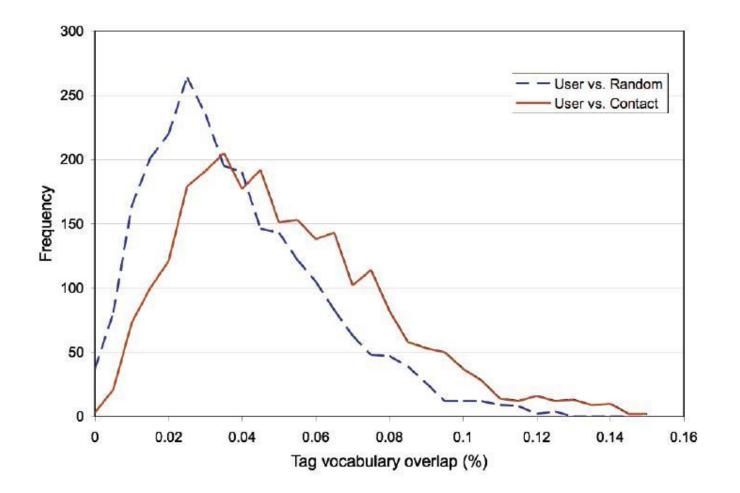
#### Joining communities [Backstrom et al]



#### Publishing in conferences



#### Flickr tag vocabulary [Marlow et al.]



### Sources of correlation

- Social influence: One person performing an action can cause her contacts to do the same.
  - by providing information
  - by increasing the value of the action to them
- Homophily: Similar individuals are more likely to become friends
  - Example: two mathematicians are more likely to become friends
- Confounding factors: External influence from elements in the environment
  - Example: friends are more likely to live in the same area, thus attend and take pictures of similar events, and tag them with similar tags

### Social influence

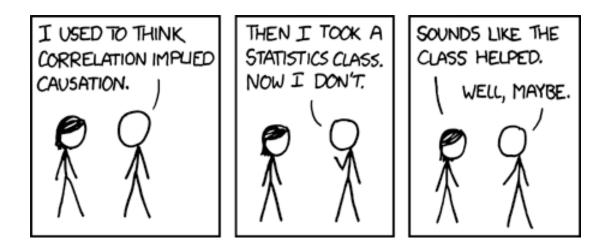
- Focus on a particular "action" A.
  - E.g.: buying a product, joining a community, publishing in a conference, using a particular tag, using the VoIP service, ...
- An agent who performs A is called "active"
- x has influence over y if x performing A increases the likelihood that y performs A.
- Distinguishing factor: causality relationship

- What we try to do is essentially distinguish causation from correlation.
- Common mistake, especially by journalists:
  - People who drink more coffee live longer
  - People who drive red cars create more accidents



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Int. J. Cancer: 107, 283–284 (2003) © 2003 Wiley-Liss, Inc.



Publication of the International Union Against Cancer

#### DOES PIZZA PROTECT AGAINST CANCER?

Silvano Gallus<sup>1\*</sup>, Cristina Bosetti<sup>1</sup>, Eva Negri<sup>1</sup>, Renato Talamini<sup>2</sup>, Maurizio Montella<sup>3</sup>, Ettore Conti<sup>4</sup>, Silvia Franceschi<sup>5</sup> and Carlo La Vecchia<sup>1,6</sup>

<sup>1</sup>Istituto di Ricerche Farmacologiche "Mario Negri," Milan, Italy <sup>2</sup>Centro di Riferimento Oncologico, Aviano (PN), Italy <sup>3</sup>Istituto Tumori "Fondazione Pascale," Cappella dei Cangiani, Naples, Italy <sup>4</sup>Istituto "Regina Elena" per lo Studio e la Cura dei Tumori, Rome, Italy <sup>5</sup>International Agency for Research on Cancer, Lyon, France <sup>6</sup>Istituto di Statistica Medica e Biometria, Università degli Studi di Milano, Milan, Italy

We analyzed the potential role of pizza on cancer risk, using data from an integrated network of case-control studies conducted in Italy between 1991 and 2000. Cancer sites were: oral cavity and pharynx (598 cases), esophagus (304 cases), larynx (460 cases), colon (1,225 cases) and rectum (728 cases). Controls were 4,999 patients admitted for acute, non-neoplastic conditions to the same hospital network as cases. Odds ratios for regular pizza consumers were 0.66 (95% confidence interval, Cl = 0.47-0.93) for oral and pharyngeal cancer, 0.41 (95% Cl = 0.25-0.69) for oesophageal, 0.82 (95% Cl = 0.56-1.19) for laryngeal, 0.74 (95% Cl = 0.61-0.89) for colon and 0.93 (95% Cl = 0.75-1.17) for rectal cancer. Pizza appears therefore to be a favorable indicator of risk for digestive tract neoplasms in this population.

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Key words: digestive tract cancers; lycopene; pizza; risk factors

Pizza is one of the best known and most widespread Italian foods, and it is said to be the most common generic commercial sign of Italy worldwide. Investigating and quantifying any potential role of pizza on cancer risk seems to be a curious issue, but may well have interesting implications in respect to dietary advice in Italy as well as elsewhere.

Limited and inconclusive information is available on the potential influence of pizza, however, as a food item or as an indicator of any specific dietary pattern, on cancer risk. An inverse trend in jects' usual diet before diagnosis (or hospital admission) was investigated using a validated 78-item food frequency questionnaire<sup>8-9</sup> that included a specific question on pizza. For the present analyses, pizza eating was classified in 3 categories: non eaters (<1 portion of pizza/month), occasional eaters (1–3 portions/ month) and regular eaters (1 portion of pizza or more/week).

OR and the corresponding 95% CI, for subsequent levels of pizza eating were derived by unconditional multiple logistic regression models, including terms for age, gender, study center, education, alcohol and tobacco consumption, energy intake, body mass index and for colon and rectum, a measure of physical activity.

#### RESULTS

Table I shows the distribution of cases and controls according to pizza consumption and the corresponding multivariate ORs. Compared to non-pizza-consumers, the multivariate ORs for pizza eaters ( $\geq$ 1 portion/month) were 0.73 for oral cavity and pharynx, 0.53 for esophagus, 0.85 for larynx, 0.81 for colon and 0.88 for rectum. Corresponding ORs for regular pizza eaters ( $\geq$ 1 portion/ week) were 0.66 for oral and pharyngeal, 0.41 for oesophageal, 0.82 for laryngeal, 0.74 for colon and 0.93 for rectal cancer. The trends in risk were significant for oral and pharyngeal, esophageal and colon cancers.

The New York Times

THE NEW AGE

#### A Surprising Secret to a Long Life: Stay in School





Irma Lara, 75, who came to the United States from Mexico when she was 26, spends time exercising at a community center in Texas. Michael Stravato for The New York Times

**By Gina Kolata** Jan. 3, 2007

James Smith, a health economist at the RAND Corporation, has heard a variety of hypotheses about what it takes to live a long life — money, lack of stress, a loving family, lots of friends. But he has been a skeptic.

# Identifying social influence

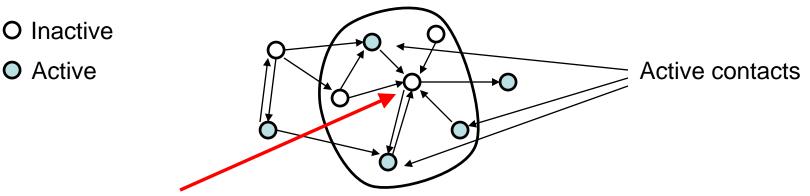
- Why is it important?
- Analysis: predicting the dynamics of the system.
  Whether a new norm of behavior, technology, or idea can diffuse like an epidemic
- Design: for designing a system to induce a particular behavior, e.g.:
  - vaccination strategies (random, targeting a demographic group, random acquaintances, etc.)
  - viral marketing campaigns

### Influence Model

Graph (static or dynamic)

O Active

- Edge (*u*,*v*): Node *u* can influence node *v*
- Discrete time: t = 0, 1, 2, ..., T
- For each t, every inactive node becomes active with probability p(x), where x is the # active contacts



# Model – Influence probability

Natural choice for p(x): logistic regression function:

$$\ln\left(\frac{p(x)}{1-p(x)}\right) = \alpha \cdot x + \beta$$

- with x as the explanatory variable. I.e.,  $p(x) = \frac{e^{\alpha \cdot x + \beta}}{1 + e^{\alpha \cdot x + \beta}}$
- Coefficient *x* measures social correlation.

# Model – Influence probability

Natural choice for p(x): logistic regression function:

$$\ln\left(\frac{p(x)}{1-p(x)}\right) = \alpha \cdot \ln(x+1) + \beta$$

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### Measuring social correlation

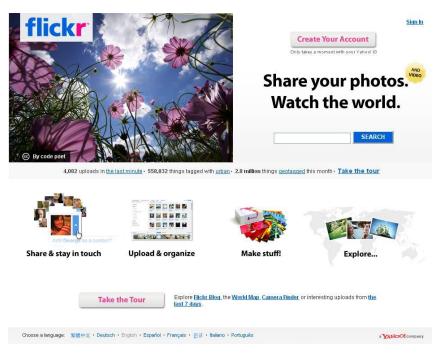
- Given data, we compute the maximum likelihood estimate for parameters  $\alpha$  and  $\beta$ .
- Let Y<sub>x</sub> = # pairs (user u, time t) where u is not active and has x active friends at the beginning of time step t, and becomes active in this step.
- Let  $N_x = \dots$  does not become active in this step.
- Find  $\alpha$ ,  $\beta$  to maximize the likelihood function:

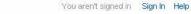
$$f(\alpha,\beta,Y_x,N_x) = \prod_{x} p(x)^{Y_x} (1-p(x))^{N_x}$$

• For convenience, we cap  $\mathbf{x}$  at a value  $\mathbf{R}$ .

### Flickr data set

- Photo sharing website
- 16 month period
- Growing # of users, final number ~800K
- ~340K users who have used the tagging feature
- Social network:
  - Users can specify "contacts".
  - 2.8M directed edges, 28.5% of edges not mutual.
  - Size of giant component ~160K





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mac on a mac pro says: Wonderful! Posted 7 months ago. ( permalink )



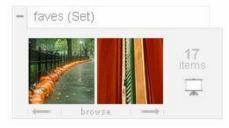
<u>~~ Reza ~~</u> pro says:

A nice action shot! Posted 7 months ago. ( permalink )





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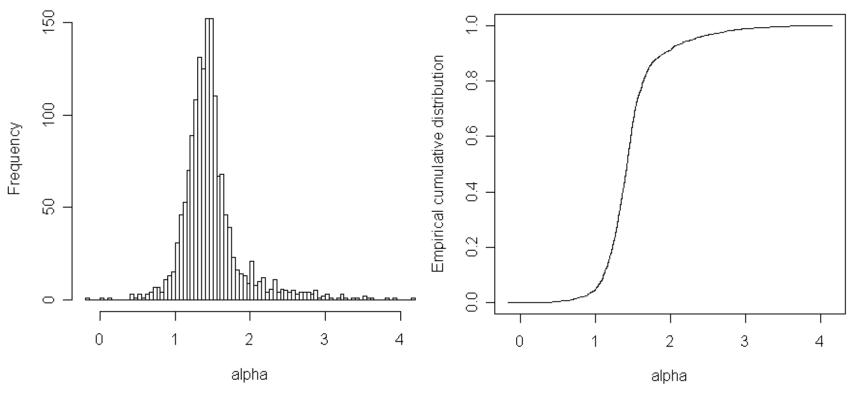
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# Flickr tags

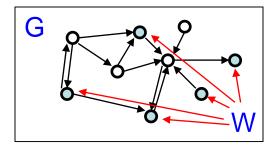
- ~10K tags
- We focus on a set of 1700
- Different growth patterns:
  - bursty ("halloween" or "katrina")
  - smooth ("landscape" or "bw")
  - periodic ("moon")
- For each tag, define an action corresponding to using the tag for the first time.

#### Social correlation in flickr

Distribution of alpha (α) values estimated using maximum likelihood:

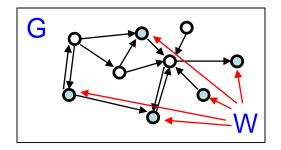


#### **Distinguishing influence**



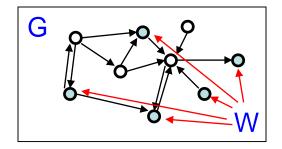
- Recall: graph G, set W of active nodes
- Influence model
  - First G is selected
  - Then W is picked from a distribution depending on G

#### **Distinguishing influence**



- Noninfluence models
  - Homophily (Similar individuals are more likely to become friends):
    - First W is picked, then G is picked from a distribution that depends on W
  - Confounding factors (External influence from elements in the environment):
    - Both G and W are picked from distributions that depend on another var X

### **Distinguishing influence**



- Generally, we consider this correlation model:
  - (G,W) are selected from a joint distribution
  - Each agent in W picks an activation time i.i.d.
    from a distribution on [0,T]

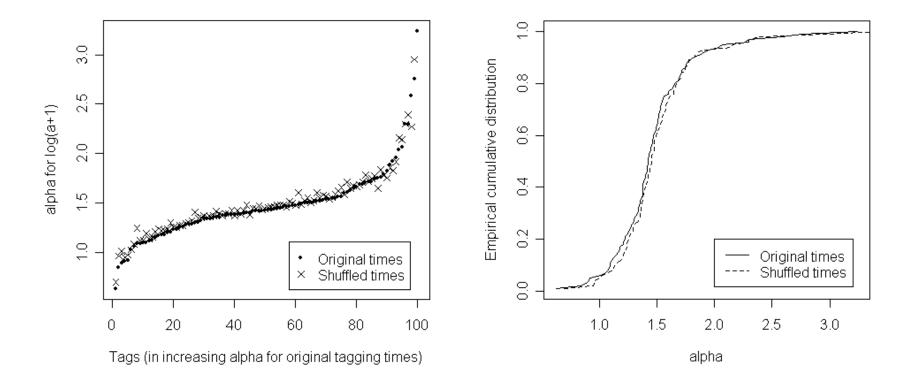
# Testing for influence

- **Simple idea:** even though an agent's probability of activation can depend on friends, her timing of activation is independent
- Shuffle Test: re-shuffle the time-stamp of all actions, and re-estimate the coefficient *α*. If different from original *α*, social influence can't be ruled out.

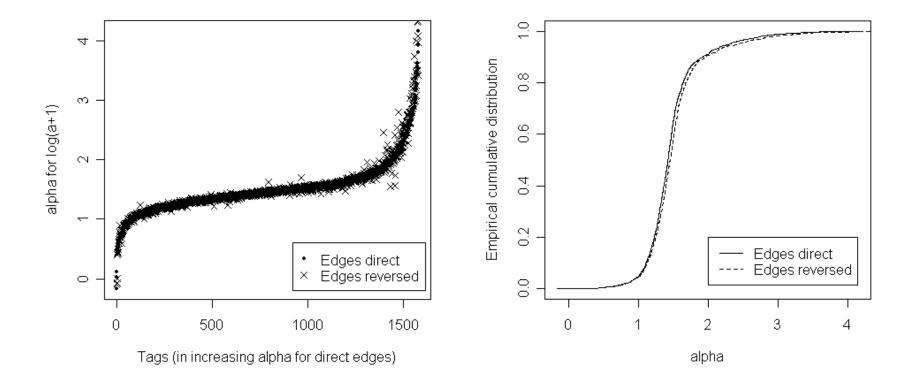
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- Edge-Reversal Test: reverse the direction of all edges, and re-estimate  $\alpha$ .

#### Shuffle test on Flickr data



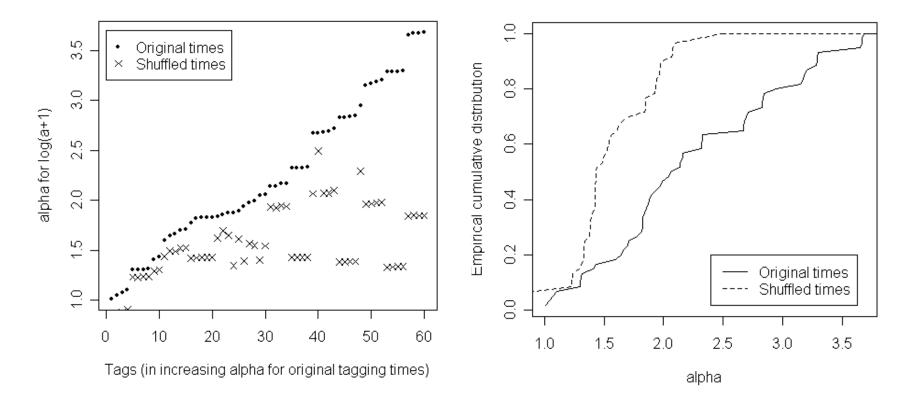
#### Edge-reversal test on Flickr data



#### Simulations

- Run the tests on randomly generated action data on flickr network.
- Baseline: no-correlation model, actions generated randomly to follow the pattern of one of the real tags, but ignoring network
- Influence model: same as described, with a variety of (α,β) values
- Correlation model: pick a # of random centers, let W be the union of balls of radius 2 around these centers.

#### Shuffle test, influence model



# Edge-reversal test, influence model

